

**ELECON ENGINEERING COMPANY LTD.**  
February 10<sup>th</sup>, 2011

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**NOTE**

**FOR THE NINE MONTHS**

(Rs. in Crores)

| <b>Particulars (TURNOVER)</b>       | <b>9Month FY11</b> | <b>9MonthFY10</b> | <b>Growth (%)</b> |
|-------------------------------------|--------------------|-------------------|-------------------|
| <b>Material Handling Equipments</b> | <b>458</b>         | <b>427</b>        | <b>7%</b>         |
| <b>GEAR</b>                         | <b>368</b>         | <b>290</b>        | <b>27%</b>        |
| <b>Total</b>                        | <b>826</b>         | <b>717</b>        | <b>15%</b>        |

(Rs. in Crores)

| <b>Particulars</b> | <b>9Month FY11</b> | <b>9MonthFY10</b> | <b>Growth (%)</b> |
|--------------------|--------------------|-------------------|-------------------|
| <b>TURNOVER</b>    | <b>826</b>         | <b>717</b>        | <b>15%</b>        |
| <b>PBT</b>         | <b>87</b>          | <b>56</b>         | <b>55%</b>        |
| <b>PAT</b>         | <b>64</b>          | <b>39</b>         | <b>65%</b>        |

**ORDER BOOKED DURING THE YEAR**

(Rs in Crores)

| <b>Division</b>                     | <b>FY11<br/>Up to 31<sup>st</sup><br/>January</b> | <b>FY10</b> | <b>FY09</b> |
|-------------------------------------|---------------------------------------------------|-------------|-------------|
| <b>Material Handling Equipments</b> | <b>909</b>                                        | <b>311</b>  | <b>907</b>  |
| <b>GEAR</b>                         | <b>504</b>                                        | <b>437</b>  | <b>427</b>  |
| <b>TOTAL</b>                        | <b>1413</b>                                       | <b>748</b>  | <b>1334</b> |

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**UNEXECUTED ORDERS AS ON**

(Rs. in Crores)

| Division                     | January 31,<br>2011 | January 31,<br>2010 |
|------------------------------|---------------------|---------------------|
| Material Handling Equipments | # 1354              | #1062               |
| GEAR                         | 337                 | 259                 |
| Total                        | 1691                | 1321                |

# It Includes the Order of Brahmani Industries Ltd. amounting Rs. 323 Crores which is on hold.

**QUARTERWISE ORDERBOOKING**

(Rs. in Crores)

| Division | Sept -07 | Dec -07 | Mar -08 | June -08 | Sep -08 | Dec -08 | Mar -09 | Jun -09 | Sep -09 | Dec -09 | Mar -10 | Jun -10 | Sep -10 | Dec -10 |
|----------|----------|---------|---------|----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| MHE      | 499      | 19      | 414     | 139      | 528     | 195     | 45      | 66      | 75      | 81      | 89      | 414     | 96      | 287     |
| Gear     | 88       | 88      | 132     | 116      | 121     | 106     | 84      | 81      | 117     | 112     | 127     | 185     | 136     | 136     |
| Total    | 587      | 107     | 546     | 255      | 649     | 301     | 129     | 147     | 192     | 193     | 216     | 599     | 232     | 423     |

**QUARTERWISE UNEXECUTED ORDERS**

(Rs. in Crores)

| Division | Sep-07 | Dec-07 | Mar-08 | Jun-08 | Sep-08 | Dec-08 | Mar-09 | Jun-09 | Sep-09 | Dec-09 | Mar-10 | Jun-10 | Sep-10 | Dec-10 |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| MHE      | 948    | 876    | 1085   | 1158   | 1527   | 1570   | 1388   | 1269   | 1177   | 1105   | 997    | 1253   | 1166   | 1285   |
| Gear     | 213    | 216    | 202    | 241    | 245    | 242    | 239    | 223    | 247    | 257    | 246    | 329    | 335    | 325    |
| Total    | 1161   | 1092   | 1287   | 1399   | 1772   | 1812   | 1627   | 1492   | 1424   | 1362   | 1243   | 1582   | 1501   | 1610   |

**The Company is having live enquiries of around Rs. 5000 Crores as on January 31, 2011.**

**The company has grown by around 10% in Turnover for the year 2009-10 over previous year and expects to grow in the range of 15 to 20% in 2010-11.**

**During nine months of the financial year 2010-11, Rs 38 Crores have been capitalized as Fixed Assets.**

**We are glad to inform you the Company through its subsidiaries in Mauritius, Sweden, UK & USA has acquired w.e.f. 26th November, 2010 operations of the Benzlers-Radicon Group (“B-R Group”) from David Brown Gear Systems Group through a Sale and Purchase Agreement executed on 25th October, 2010. The details of the transaction are as under:**

- 1. Elecon Transmission International Ltd., (Mauritius), a 100% SPV of Elecon Engineering Company Ltd.**
- 2. Elecon UK Transmission Ltd., a wholly owned subsidiary of Elecon Transmission International Ltd.; and**
- 3. Elecon USA Transmission Ltd., a wholly owned subsidiary of Elecon UK Transmission Ltd.**

**have executed a sale and purchase agreement with :**

- 1. David Brown Systems S.a.r.l, Luxembourg**
- 2. David Brown Gear Systems Ltd., U.K**
- 3. Cone Drive Operations Inc., USA, respectively**

**To acquire:**

- 1. 100% share holding of David Brown Systems Sweden AB (the Benzlers business);**
- 2. The Applied Products division i.e. RADICON, of David Brown Gear Systems, UK; and**
- 3. Certain assets of the gear motor business of Cone Drive Inc USA**

**The gross value of 100% stake of these Businesses as a going-concern on a debt and cash free basis is GBP 18.40 mn.**

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**Apart of the aforesaid transaction, Power Build Transmission International Ltd., Mauritius, a 100% SPV of Power Build Ltd., a Group Company of Elecon Engineering Company Ltd. has acquired w.e.f. 26th November, 2010 100% stake of David Brown Systems (Thailand) Ltd.**

**The gross value of 100% stake of David Brown Systems (Thailand) Ltd. as a going-concern is GBP 3.00 mn.**

**Market Capitalization as on February 09, 2011 was around Rs. 566 Crores.**