

ELECON ENGINEERING COMPANY LTD.

August 2, 2011

NOTE**FOR FY12****Standalone****(Rs. in Crores)**

Particulars (TURNOVER)	Q1FY12	Q1FY11	Growth (%)
Material Handling Equipments	133	145	-8%
GEAR	121	100	20%
Total	254	245	4%

(Rs. in Crores)

Particulars	Q1FY12	Q1FY11	Growth (%)
TURNOVER	254	245	4%
PBT	22	19	14%
PAT	15	13	12%

ORDER BOOKED DURING THE YEAR**(Rs in Crores)**

Division	FY 12 Upto 31st July 2011(P)	As on 31st March 2011	As on 31st March 2010
Material Handling Equipments	330	1085	311
GEAR	188	614	437
TOTAL	518	1699	748

(P)-Provisional

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UNEXECUTED ORDERS AS ON**(Rs. in Crores)**

Division	As on 31st July 2011(P)	As on 31st July 2010	As on 31st March 2011	As on 31st March 2010
Material Handling Equipments	1179	921	1059	674
GEAR	363	335	325	246
Total	1542	1256	1384	920

(P)-Provisional**QUARTERWISE ORDERBOOKING****(Rs. in Crores)**

Division	June- 08	Sep- 08	Dec- 08	Mar- 09	Jun- 09	Sep- 09	Dec- 09	Mar- 10	Jun- 10	Sep- 10	Dec- 10	Mar- 11	June- 11
MHE	139	528	195	45	66	75	81	89	414	96	287	288	329
Gear	116	121	106	84	81	117	112	127	185	136	136	157	150
Total	255	649	301	129	147	192	193	216	599	232	423	445	479

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QUARTERWISE UNEXECUTED ORDERS

(Rs. in Crores)

Division	Sep-08	Dec-08	Mar-09	Jun-09	Sep-09	Dec-09	Mar-10	Jun -10	Sep-10	Dec-10	Mar-11	June-11
MHE	1527	1570	1388	1269	1177	1105	674	930	843	962	1059	1228
Gear	245	242	239	223	247	257	246	329	335	325	325	376
Total	1772	1812	1627	1492	1424	1362	920	1259	1178	1287	1384	1604

The Company is having live enquiries of more than 4000 Crores as on July 31, 2011.

In the year under review Rs. 54.40 Crores have been capitalized as Fixed Assets. Out of which Rs. 23.58 Crores is pertaining to MHE and Rs. 30.82 Crores is pertaining to Gear. In the current year i.e. FY12 the company intends to incur Capex to the tune of about Rs. 100 to Rs.125 Crores.

The company has grown by around 13% in Turnover for the year 2010-11. The company expects to grow at around 25% over last year's turnover i.e approximate Rs.1450 to 1500 Crores.

The Board of Directors at its meeting held on May 24, 2011 recommended dividend of Rs. 1.80 per Equity Share of Rs.2 each.

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Recent Major Orders

Customers	Description	Value (Rs. in Crores)
NMDC Ltd.	Downhill conveying system-Engineering, Design Manufacturing Procurement, Testing at works/site, Installation, erection, testing, commissioning as per technical specification, For the Kumaraswamy Iron Ore Project, Karnataka State.	176.49
Mundra Port and SEZ Ltd.	For Design and Engineering, and supply of Materils Handling System for Mundra Port & Special Economy Zone Ltd, Mundra	29.82
Lanco Infratech Ltd.	For Design, engineering Manufacture, inspection and Testing at works, Transportation, supervision of erection, testing, commissioning and performance of complete Wagon Tippler packages along with side arm charges, Apron Feeder, dribble conveyor etc. alongwith all Auxiliaries & Accessories for LVPL : 2*660 MW thermal Power Plant at Mandav, District – Wardha Maharashtra.	25.46
Ultra Tech Cement Ltd.	Supply of 5 Nos Coal & Additives Stacker & Reclaimer for unit: Rajashree Cement works – IV, Aditya Nagar, supply of 3 Nos Coal Stacker & Reclaimer for Unit: Rawan Cement Works – II, Raipur, Chhattisgarh.	23.49
BHEL, Bangalore	Supply of CHP Machines , Ballary TPS UNIT-3 of 700 Mw	39.39
ADANI Hazira Port Pvt Ltd. (AHPPL)	Design, Engineering and Supply of Material Handling System (Supply of Pulleys, Idlers & Internal) scrapper.	9.80

Market Capitalization as on August 1, 2011 was around Rs. 743 Crores.