

**ELECON ENGINEERING COMPANY LTD.**

October 28, 2009

**NOTE****FOR THE HALF YEAR**

(Rs. in Crores)

<b>Particulars (TURNOVER)</b>	<b>HYFY10</b>	<b>HYFY09</b>	<b>Growth (%)</b>
<b>Material Handling Equipments</b>	<b>282</b>	<b>231</b>	<b>22%</b>
<b>GEAR</b>	<b>185</b>	<b>190</b>	<b>(2.6)%</b>
<b>Total</b>	<b>467</b>	<b>421</b>	<b>11%</b>

(Rs. in Crores)

<b>Particulars</b>	<b>HYFY10</b>	<b>HYFY09</b>	<b>Growth (%)</b>
<b>TURNOVER</b>	<b>467</b>	<b>421</b>	<b>11%</b>
<b>PBT</b>	<b>29</b>	<b>43</b>	<b>(32)%</b>
<b>PAT</b>	<b>19</b>	<b>28</b>	<b>(32)%</b>

**ORDER BOOKED DURING THE YEAR**

(Rs in Crores)

<b>Division</b>	<b>FY10 (upto 30- September)</b>	<b>FY09</b>	<b>FY08</b>
<b>Material Handling Equipments</b>	<b>141</b>	<b>907</b>	<b>1258</b>
<b>GEAR</b>	<b>198</b>	<b>427</b>	<b>392</b>
<b>TOTAL</b>	<b>339</b>	<b>1334</b>	<b>1650</b>

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**October 28, 2009**

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**UNEXECUTED ORDERS AS ON**

(Rs. in Crores)

Division	September 30, 2009	September 30, 2008
<b>Material Handling Equipments</b>	<b>1177</b>	<b>1527</b>
<b>GEAR</b>	<b>247</b>	<b>245</b>
<b>Total</b>	<b>1424</b>	<b>1772</b>

**QUARTERWISE ORDERBOOKING.**

(Rs. in Crores)

Division	Mar- 07	Jun- 07	Sept- 07	Dec- 07	Mar- 08	June- 08	Sep- 08	Dec- 08	Mar- 09	Jun- 09	Sep- 09
<b>MHE</b>	<b>340</b>	<b>326</b>	<b>499</b>	<b>19</b>	<b>414</b>	<b>139</b>	<b>528</b>	<b>195</b>	<b>45</b>	<b>66</b>	<b>75</b>
<b>Gear</b>	<b>83</b>	<b>83</b>	<b>88</b>	<b>88</b>	<b>132</b>	<b>116</b>	<b>121</b>	<b>106</b>	<b>84</b>	<b>81</b>	<b>117</b>
<b>Total</b>	<b>423</b>	<b>409</b>	<b>587</b>	<b>107</b>	<b>546</b>	<b>255</b>	<b>649</b>	<b>301</b>	<b>129</b>	<b>147</b>	<b>192</b>

**QUARTERWISE UNEXECUTED ORDERS.**

(Rs. in Crores)

Division	Mar – 07	Jun- 07	Sep- 07	Dec- 07	Mar- 08	Jun- 08	Sep- 08	Dec- 08	Mar- 09	Jun- 09	Sep- 09
<b>MHE</b>	<b>354</b>	<b>645</b>	<b>948</b>	<b>876</b>	<b>1085</b>	<b>1158</b>	<b>1527</b>	<b>1570</b>	<b>1388</b>	<b>1269</b>	<b>1177</b>
<b>Gear</b>	<b>202</b>	<b>223</b>	<b>213</b>	<b>216</b>	<b>202</b>	<b>241</b>	<b>245</b>	<b>242</b>	<b>239</b>	<b>223</b>	<b>247</b>
<b>Total</b>	<b>556</b>	<b>868</b>	<b>1161</b>	<b>1092</b>	<b>1287</b>	<b>1399</b>	<b>1772</b>	<b>1812</b>	<b>1627</b>	<b>1492</b>	<b>1424</b>

Company is having live enquiries of more than Rs. 4000 Crores as on September 30, 2009.

During the year 2008-09, Rs. 128 Crores have been capitalized as Fixed Assets. In current year 2009-10 there will be addition of fixed assets to the tune of approximately Rs. 65 Crores.

The company has grown by around 16% in Turnover for the year 2008-09 over previous year and expects to achieve Turnover of Rs. 1150 Crores in 2009-10.

The Company has initiated a corporate restructuring exercise with a view to explore various strategic options to consolidate businesses within the group companies; enhancing shareholders' value; synergy realization; and providing financial flexibility for raising further equity and / or debt to fund future growth plans.

The company has engaged Deloitte Touche Tohmatsu India Private Limited to provide recommendations for consideration of the Board and assist in implementation. The transaction is subject to Board / regulatory approvals.

Major orders received after 1<sup>st</sup> April 2009 are as below: -

1. Order worth **Rs. 19.99 Crores** from ABG Cement, Mumbai for supply of Stacker & Reclamimers.
2. Order worth **Rs. 16.25 Crores** from Tecpro Systems Limited, Chennai for supply of Slewing & Luffing Stacker, Bucket Wheel type Reclaimer and Drive units for Utkal Alumina Project.
3. Order worth **Rs. 15 Crores** from Penna Cement Industries Limited, Hyderabad for supply of Wagon Tipplers.
4. Order worth **Rs.12.05 Crores** from Tecpro Systems Limited, Chennai for supply of Reversible Bucket Wheel type Stacker cum Reclaimer with Hydraulic Drive, Drive Units, Spares for Reversible Bucket wheel type stacker cum Reclaimer with Hydraulic Drive, Spares for Drive Unit.

**ELECON ENGINEERING COMPANY LTD.**  
**October 28, 2009**

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5. Order worth **Rs. 10.29 Crores** from BGR Energy Systems Ltd., Chennai for supply of Rotary Breaker, Ring Granulator, Roller Screen & Mandatory Spares for TNEB's Mettur Thermal Power Station, 600 MW.
6. Order worth **Rs. 9.6 Crores** from POSCO Engineering & Construction Company Limited, South Korea for the supply of Coal Crusher of Coal Preparation & Coke Handling Facility of No.5 Coke Plant Steel Works.
7. Order worth **Rs. 5.4 Crores** from Radha Engineering Works (P) Ltd., Chennai for supply of 1 no. replacement of Rotary Wagon Tippler – 149 at IOHP of Paradip Port Trust.
8. Order worth **Rs. 5.33 Crores** from National Mineral Development Corporation Ltd., Hyderabad for supply of Apron feeders.
9. Order worth **Rs. 2.28 Crores** from Shivam Cement Pvt Ltd., Nepal for supply of Primary & Secondary Crushing System.
10. Order worth **Rs. 1.4 Crores** from Bevcon Wayors Pvt. Ltd., Hyderabad for supply of Crushers.

**Market Capitalization** as on October 27, 2009 was around **Rs. 855 Crores.**