

ELECON ENGINEERING COMPANY LTD.November 4, 2011

NOTE**FOR THE QUARTER****(Rs. in Crores)**

Particulars (TURNOVER)	Q2FY12	Q2FY11	Growth (%)
Material Handling Equipments	183	154	19%
GEAR	152	124	22%
Total	335	278	20%

(Rs. in Crores)

Particulars	Q2FY12	Q2FY11	Growth (%)
TURNOVER	335	278	20%
PBT	25	20	24%
PAT	16	14	10%

FOR THE HALF YEAR**(Rs. in Crores)**

Particulars (TURNOVER)	HYFY12	HYFY11	Growth (%)
Material Handling Equipments	317	299	6%
GEAR	273	225	21%
Total	590	524	13%

ELECON ENGINEERING COMPANY LTD.

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(Rs. in Crores)

Particulars	HYFY12	HYFY11	Growth (%)
TURNOVER	590	524	13%
PBT	47	39	19%
PAT	30	28	11%

ORDER BOOKED DURING THE YEAR

(**PROVISIONAL)

(Rs in Crores)

Division	FY 12 Up to 31 st OCT 2011**	As on 31 st March 2011	As on 31 st March 2010
Material Handling Equipments	476	1085	311
GEAR	304	614	437
TOTAL	780	1699	748

UNEXECUTED ORDERS AS ON

(**PROVISIONAL)

(Rs. in Crores)

Division	As on 31 st October 2011**	As on 31 st October 2010	As on 31 st March 2011	As on 31 st March 2010
Material Handling Equipments	1159	883	1059	674
GEAR	338	343	325	246
Total	1497	1226	1384	920

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QUARTERWISE ORDERBOOKING

(Rs. in Crores)

Division	Sep-08	Dec-08	Mar-09	Jun-09	Sep-09	Dec-09	Mar-10	Jun-10	Sep-10	Dec-10	Mar-11	June-11	Sep-11
MHE	528	195	45	66	75	81	89	414	96	287	288	329	116
Gear	121	106	84	81	117	112	127	185	136	136	157	150	124
Total	649	301	129	147	192	193	216	599	232	423	445	479	240

QUARTERWISE UNEXECUTED ORDERS

(Rs. in Crores)

Division	Sep-08	Dec-08	Mar-09	Jun-09	Sep-09	Dec-09	Mar-10	Jun-10	Sep-10	Dec-10	Mar-11	June-11	Sep-11
MHE	1527	1570	1388	1269	1177	1105	674	930	843	962	1059	1228	1170
Gear	245	242	239	223	247	257	246	329	335	325	325	376	345
Total	1772	1812	1627	1492	1424	1362	920	1259	1178	1287	1384	1604	1515

The Company is having live enquiries of more than 5000 Crores as on October 31, 2011.

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In the current year i.e. FY12 the company intends to incur Capex to the tune of about Rs. 100 to Rs.110 Crores.

The company expects to grow at around 20% - 25% over last year's turnover i.e. approximate Rs.1400 to 1450 Crores.

Recent Major Orders

Customers	Description	Value (Rs. in Crores)
NMDC Ltd.	Downhill conveying system Engineering, Design Manufacturing Procurement, Testing at works/site, Installation, erection, testing, commissioning as per technical specification, For the Kumaraswamy Iron Ore Project, Karnataka State.	176.49
Mundra Port and SEZ Ltd.	For Design and Engineering, and supply of Materils Handling System for Mundra Port & Special Economy Zone Ltd, Mundra	29.82
Lanco Infratech Ltd.	For Design, engineering Manufacture, inspection and Testing at works, Transportation, supervision of erection, testing, commissioning and performance of complete Wagon Tippler packages along with side arm charges, Apron Feeder, dribble conveyor etc. alongwith all Auxiliaries & Accessories for LVPL : 2*660 MW thermal Power Plant at Mandav, District – Wardha Maharashtra.	25.46
Ultra Tech Cement Ltd.	Supply of 5 Nos Coal & Additives Stacker & Reclaimer for unit: Rajashree Cement works – IV, Aditya Nagar, supply of 3 Nos Coal Stacker & Reclaimer for Unit: Rawan Cement Works – II, Raipur, Chhattisgarh.	23.49
BHEL, Bangalore	Supply of CHP Machines , Ballary TPS UNIT-3 of 700 Mw	39.39
ADANI Hazira Port Pvt Ltd. (AHPPL)	Design, Engineering and Supply of Material Handling System (Supply of Pulleys, Idlers & Internal) scrapper.	9.80

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BHEL, Barauni Sept.'11	Design, Engineering, manufacture, supply & Erection & Commissioning of Wagon Tippler, Side arm charger with guide rails, Apron feeder with Dribble Conveyor, Crushers with GERB V I S, Vibrating Screen and Stacker Cum Reclaimer	29.72
UltraTech, Gujarat Sept.'11	Supply of Jetty Conveyor Material	8.90
BHEL-ISG Banglore NMDC Steel Plant at Nagamar Sept'11	Supply Erection & Commissioning of 4 sets wagon tippler with side arm charger and commissioning spares for RHMS pkg. 1 project of M/s. NMDC steel plant at Nagamar, C.G.	28.16
Shri Bajrang Power and Ispat Oct 22 2011	Supply of design engineering manufacture and supply of stacker cum reclaimer machines total 2 quantity price per set 7,75,00,000	15.5

Market Capitalization as on November 3 2011 was around Rs. 646 Crores.