

ELECON ENGINEERING COMPANY LTD

12th May, 2012

NOTE

STANDALONE

FOR THE FY 12

(Rs. in Crores)

Particulars (TURNOVER)	FY12	FY11	Growth (%)
Material Handling Equipments	758	652	16
GEAR	574	522	10
Total	1332	1174	13

(Rs. in Crores)

Particulars	FY12	FY11		Growth (%)	
TURNOVER	1332	1174		13	
PBT	109.8	120.4*	99.7**	(9)*	10**
PAT	69.6	87.9*	67.2**	(21)*	4**

*FY11 - PBT & PAT including gain on sale of investments Rs. 20.7 Cr.

**FY11 - PBT & PAT excluding gain on sale of investments Rs.20.7 Cr.

ORDER BOOKED DURING THE YEAR

(Rs in Crores)

Division	Up to 11 th May 2012 For FY 12-13	For FY 11-12	For FY 10-11
Material Handling Equipments	336	680	1085
GEAR	45	530	614
TOTAL	381	1210	1699

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UNEXECUTED ORDERS AS ON

(Rs. in Crores)

Division	As on 11 th May 2012	As on 31 st March 2012	As on 31 st March 2011
Material Handling Equipments	1216	913	1059
GEAR	306	299	325
Total	1522	1212	1384

QUARTERWISE ORDERBOOKING

(Rs. In Crores)

Division	Mar-09	Jun-09	Sep-09	Dec-09	Mar-10	Jun-10	Sep-10	Dec-10	Mar-11	Jun-11	Sep-11	Dec-11	Mar-12
MHE	45	66	75	81	89	414	96	287	288	329	116	126	109
Gear	84	81	117	112	127	185	136	136	157	150	124	106	150
Total	129	147	192	193	216	599	232	423	445	479	240	232	259

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QUARTERWISE UNEXECUTED ORDERS

(Rs. in Crores)

Division	Mar-09	Jun-09	Sep-09	Dec-09	Mar-10	Jun-10	Sep-10	Dec-10	Mar-11	Jun-11	Sep-11	Dec-11	Mar-12
MHE	1388	1269	1177	1105	674	930	843	962	1059	1228	1170	1118	913
Gear	239	223	247	257	246	329	335	325	325	376	345	306	299
Total	1627	1492	1424	1362	920	1259	1178	1287	1384	1604	1515	1424	1212

CONSOLIDATED FINANCIALS ARE AS UNDER:-

Consolidated

(Rs. In Crores)

Particulars (TURNOVER)	FY12	FY11#
Material Handling Equipments	754	650
GEAR	829	602
Others	30	32
Total	1613	1284

(Rs. in Crores)

Particulars	FY12	FY11#	
TURNOVER	1613	1284	
PBT	103.2	122.7*	102.0**
PAT	61.1	90.0*	69.3**

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FY 11 Consolidated data includes 4 months financial of BR Group and 12months financials of other companies.

*FY11 - PBT & PAT including gain on sale of investments Rs. 20.7 Cr. of Elecon.

**FY11 - PBT & PAT excluding gain on sale of investments Rs.20.7 Cr. of Elecon.

The Company is having live enquiries of more than Rs.6000 Crores as on 30th April, 2012.

In the year under review Rs. 87 Crores have been capitalized as Fixed Assets. Out of which Rs. 56 Crores is pertaining to MHE and Rs. 31 Crores is pertaining to Gear.

The Board of Directors at its meeting held on 12th May, 2012 recommended dividend of Rs.1.80 per Equity Share of Rs.2 each.

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Major Orders in the FY 11 - 12

Customers	Description	Value (Rs. in Crores)
NMDC Ltd Apr ' 11	Downhill conveying system Engineering, Design Manufacturing Procurement, Testing at works/site, Installation, erection, testing, commissioning as per technical specification, For the Kumaraswamy Iron Ore Project, Karnataka State.	176.49
BHEL, Bangalore Nov '11	Supply of CHP Machines , Ballary TPS UNIT-3 of 700 Mw	39.39
Mundra Port and SEZ Ltd April' 11	For Design and Engineering, and supply of Materials Handling System for Mundra Port & Special Economy Zone Ltd, Mundra	29.82
BHEL, Barauni Sept.'11	Design, Engineering, manufacture, supply & Erection & Commissioning of Wagon Tippler, Side arm charger with guide rails, Apron feeder with Dribble Conveyor, Crushers with GERB V I S, Vibrating Screen and Stacker Cum Reclaimer	29.72
BHEL-ISG Banglore NMDC Steel Plant at Nagamar Sept'11	Supply Erection & Commissioning of 4 sets wagon tippler with side arm charger and commissioning spares for RHMS pkg. 1 project of M/s. NMDC steel plant at Nagamar, C.G.	28.16
Lanco Infratech Ltd. Jun '11	For Design, engineering Manufacture, inspection and Testing at works, Transportation, supervision of erection, testing, commissioning and performance of complete Wagon Tippler packages along with side arm charges, Apron Feeder, dribble conveyor etc. alongwith all Auxiliaries & Accessories for LVPL : 2*660 MW thermal Power Plant at Mandav, District - Wardha Maharashtra.	25.46
Ultra Tech Cement Ltd. Sep' 11	Supply of 5 Nos Coal & Additives Stacker & Reclaimer for unit: Rajashree Cement works - IV, Aditya Nagar, supply of 3 Nos Coal Stacker & Reclaimer for Unit: Rawan Cement Works - II, Raipur, Chhattisgarh.	23.49
BSBK Engineers Pvt Ltd. Feb' 12	Supply of Equipments for Augmentation of CHP 1*500 MW Kothagudam TPS, Stage -IV, Unit-11 of APGENCO	18.00
Mcnally Bharat Engg Co Ltd, -Kolkata Nov' 11	Supply Of 2 No.S Barrel Type Blender Reclaimers For BHEL NMDC Iron & Steel Plant, Nagmar Project A/C MBE	17.00
Reflecting Blue Technologies Oct. '11	Six Turbo winds T600-48DS.	16.50

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Shri Bajrang Power and Ispat Oct. '11	Supply of design engineering manufacture and supply of stacker cum Reclaimer machines total 2 quantity price per set 7,75,00,000	15.5
The Indure Private Limited Feb' 12	Transportation & Erection & Commissioning of Reversible Stacker Cum Reclaimer for 2*525 MW Monnet Thermal Power Project, Angul, Orissa.	12.95
Tec Pro-Chennai Nov' 11	Supply of 1 No .Reversible Stacker -cum-Reclaimer With bucket wheel, Hydraulic & VVvf Drives	10.48
ADANI Hazira Port Pvt Ltd. (AHPPL) Apr' 11	Design, Engineering and Supply of Material Handling System (Supply of Pulleys, Idlers & Internal) scrapper.	9.80
UltraTech, Gujarat Sept.'11	Supply of Jetty Conveyor Material	8.90

Recent Major Orders in the FY 12 - 13

Customers	Description	Value (Rs. in Crores)
NTPC - Mauda Super Thermal Power Project - May' 12	Installation services for main equipments, Structural Work, Civil works and Ex - Manufacturing work of dispatch price for mandatory spares.	272.33
Cethar Ltd-Tamilnadu Apr' 12	Design, Manufacturing, Supply and E & C of 2 nos. wagon tippler and accessories for SKS power generation Ltd, Raigarh - (4*300 MW)	19.45
Cethar Ltd-Tamilnadu Apr' 12	Design, Manufacturing, Supply and E & C of 1 nos. stacker cum reclaimer for SKS power generation Ltd, Raigarh - (4*300 MW)	11.30
Shree Cement Ltd. Rajasthan - Apr' 12	Stacker & Reclaimer	10.80

Market Capitalization as on 11th May, 2012 was around Rs.495 Crores.